
Farm Credit of Northwest Florida, ACA

THIRD QUARTER 2024

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CERTIFICATION

The undersigned certify that we have reviewed the September 30, 2024 quarterly report of Farm Credit of Northwest Florida, ACA, that the report has been prepared under the oversight of the Audit Committee of the Board of Directors and in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate, and complete to the best of our knowledge and belief.

/s/ John R. Gregory
Chief Executive Officer

/s/ Abby Todd
Chief Financial Officer

/s/ D. Mark Fletcher, CPA
Chairman of the Board

November 8, 2024

Farm Credit of Northwest Florida, ACA

Management's Discussion and Analysis of Financial Condition and Results of Operations

(dollars in thousands)

The following commentary reviews the financial condition and results of operations of Farm Credit of Northwest Florida, ACA (Association) for the period ended September 30, 2024, with comparisons to prior periods. These comments should be read in conjunction with the accompanying financial statements, notes to the financial statements and the 2023 Annual Report of the Association. The accompanying consolidated financial statements were prepared under the oversight of the Audit Committee of the Board of Directors.

LOAN PORTFOLIO

The Association provides funds to farmers, rural homeowners and farm-related businesses for financing of short and intermediate-term loans and long-term real estate mortgage loans. The Association's loan portfolio is diversified over a range of agricultural commodities including forestry, row crops, livestock, peanuts, horticulture, dairies and rural homes. Farm size varies and many of the borrowers in the region have diversified farming operations. This factor, along with the numerous opportunities for nonfarm income in the area, somewhat reduces the level of dependency on any single commodity.

The total loan volume of the Association as of September 30, 2024, was \$409,651, an increase of \$18,718 as compared to \$390,933 at December 31, 2023. The increase was primarily due to an increase in originated loan volume, participation purchase loan volume and a decrease in participation sold loan volume.

ASSET QUALITY AND LOAN LOSS RESERVES

There is an inherent risk in the extension of any type of credit. Portfolio credit quality continues to be maintained at an acceptable level and credit administration remains satisfactory. Loans classified under the Farm Credit Administration's Uniform Loan Classification as "acceptable" or "other assets especially mentioned" were 98.93 percent of total loans, as compared to 99.48 percent at December 31, 2023. Nonaccrual loans increased from \$0 at December 31, 2023, to \$44 at September 30, 2024. As a percent of total loans, nonaccrual loans were 0.01 percent and 0.00 percent at September 30, 2024 and December 31, 2023, respectively. There was an addition of three loans to nonaccrual loan volume during this nine-month period. During the third quarter of 2024, one loan was liquidated and there was a charge off on one loan.

Association management maintains an allowance for credit losses (ACL) in an amount considered sufficient to absorb estimated current and expected credit losses over the financial assets expected life. The most significant component of the Association's ACL is the allowance for credit losses on loans (ACL). The ACL at September 30, 2024, was \$1,505 or 0.37 percent of total loans compared to \$1,174 or 0.30 percent of total loans at December 31, 2023, and is considered by management to be adequate to cover estimated current and expected losses within the loan portfolio. See further detail on the Association's ACL within the Association's 2023 Annual Report and discussion of significant provision for credit loss within the *Results of Operations* below.

RESULTS OF OPERATIONS

The Association's primary source of funding is provided by AgFirst Farm Credit Bank (the Bank) in the form of notes payable. See *Funding Sources* section below for additional detail on this relationship. Prior to January 1, 2024, the rate applied to the notes payable to the Bank included the Association's allocation of technology and software services provided by the Bank. Effective January 1, 2024, the Bank amended the line of credit agreement to exclude the Association's allocation of costs for Bank-provided services from the Direct

Note rate. The master service agreement was also amended to bill the Association for these services separately on a monthly basis. This change had a minimal effect on the Association's net income but did result in a higher net interest margin as it effectively reclassifies the Association's technology and software costs paid to the Bank from interest expense to noninterest expense. If this amendment had been in effect during 2023, the Association would have had lower interest expense and corresponding higher noninterest expense of \$246 and \$695 for the three and nine months ended September 30, 2023, respectively, as shown in the tables below.

	For the three months ended			For the nine months ended		
	September 30, 2024	September 30, 2023	September 30, 2023*	September 30, 2024	September 30, 2023	September 30, 2023*
Interest Income	\$ 6,637	\$ 5,907	\$ 5,907	\$ 18,979	\$ 16,362	\$ 16,362
Interest Expense	3,301	3,005	2,759	9,233	7,830	7,135
Net Interest Income	3,336	2,902	3,148	9,746	8,532	9,227
Provision for Credit Losses	(61)	(524)	(524)	319	(563)	(563)
Noninterest Income	852	841	841	2,700	2,382	2,382
Noninterest Expense	2,473	2,092	2,338	7,105	6,039	6,734
Provision for Income Taxes	1	(4)	(4)	7	(4)	(4)
Net income	\$ 1,775	\$ 2,179	\$ 2,179	\$ 5,015	\$ 5,442	\$ 5,442

*reflects the pro-forma results if the amended notes payable rate had been in effect during 2023

For the three months ended September 30, 2024

Net income for the three months ended September 30, 2024, was \$1,775, a decrease of \$404 as compared to net income of \$2,179 for the same period ended in 2023. Components of the decrease in net income are discussed further in the following paragraphs.

For the three months ended September 30, 2024, net interest income before provision or reversal for credit losses was \$3,336. After adjusting the prior year for the notes payable rate amendment discussed above, net interest income was \$3,148, an increase of \$188. The increase was due primarily to higher average loans outstanding, increased earnings on loanable funds and higher average net interest rates, partially offset by higher average balances and higher average interest rates on the Association's notes payable to AgFirst.

The provision reversal of credit losses for the three months ended September 30, 2024, was \$61, a decrease of \$463 from the provision reversal of credit losses of \$524 for the same period ended during the prior year. The decrease in the provision reversal of credit losses is due primarily to increased loan growth, lower net recoveries, and a higher qualitative allowance for crop loans impacted by fall weather stress.

Noninterest income increased \$11 to \$852 during the three months ended September 30, 2024 compared with the same period ended during the prior year, primarily due to increased loan fees, general pool patronage, gains on the sale of rural home loans, and other noninterest income, partially offset by lower fees for financially related services, participations pool patronage, and a loss on other transactions.

For the three months ended September 30, 2024, noninterest expense was \$2,473. After adjusting the prior year for the notes payable rate amendment discussed above, noninterest expense was \$2,338, an increase of \$135 for the three months ended September 30, 2024. The increase was also due to an increase in salaries and employee benefits, occupancy and equipment expense, purchased services, and data processing, partially offset by lower other operating expenses and Insurance Fund premiums. Beginning in the third quarter of 2024, the Bank increased the cost of services provided to the Association and this increase resulted in additional expenses of \$147 for the three months ended September 30, 2024.

For the nine months ended September 30, 2024

Net income for the nine months ended September 30, 2024, was \$5,015, a decrease of \$427 as compared to net income of \$5,442 for the same period ended in 2023. Components of the decrease in net income are discussed further in the following paragraphs.

For the nine months ended September 30, 2024, net interest income was \$9,746. After adjusting the prior year for the notes payable rate amendment discussed above, net interest income was \$9,227, an increase of \$519. The increase was due primarily to higher average loans outstanding, increased earnings on loanable funds and higher average net interest rates, partially offset by higher average balances and higher average interest rates on the Association's notes payable to AgFirst.

The provision for credit losses for the nine months ended September 30, 2024, was \$319, an increase of \$882 from the provision reversal of credit losses of \$563 for the same period ended during the prior year. The increase in the provision for credit losses is due primarily to increased loan growth, lower net recoveries, and a higher qualitative allowance for crop loans impacted by fall weather stress.

Noninterest income increased \$318 to \$2,700 during the first nine months of 2024 compared with the first nine months of 2023 primarily due to increased loan fees, patronage refunds, gains on the sale of rural home loans, Insurance Fund refunds, partially offset by a decrease in fees for financially related services and other noninterest income.

For the nine months ended September 30, 2024, noninterest expense was \$7,105. After adjusting the prior year for the notes payable rate amendment discussed above, noninterest expense was \$6,734, an increase of \$371 for the nine months ended September 30, 2024. The increase was also due to an increase in salaries and employee benefits, occupancy and equipment, purchased services, data processing, and other operating expenses, partially offset by lower Insurance Fund premiums and a gain on other property owned. Beginning in the third quarter of 2024, the Bank increased the cost of services provided to the Association and this increase resulted in additional expenses of \$147 for the nine months ended September 30, 2024.

FUNDING SOURCES

The principal source of funds for the Association is the borrowing relationship established with AgFirst Farm Credit Bank (the Bank) through a General Financing Agreement. The General Financing Agreement utilizes the Association's credit and fiscal performance as criteria for establishing a line of credit on which the Association may draw funds. The Bank advances funds to the Association in the form of notes payable. The notes payable are segmented into variable rate and fixed rate sections. The variable rate note is utilized by the Association to fund variable rate loan advances and operating funds requirements. The fixed rate note is used specifically to fund fixed rate loan advances made by the Association. The total notes payable to the Bank at September 30, 2024, was \$318,199 as compared to \$300,170 at December 31, 2023.

CAPITAL RESOURCES

Total members' equity at September 30, 2024, was \$100,366, an increase of \$5,075 from a total of \$95,291 at December 31, 2023. The increase was primarily the result of an increase to unallocated retained earnings. Total capital stock and participation certificates were \$1,555 on September 30, 2024, compared to \$1,495 on December 31, 2023.

The Farm Credit Administration (FCA) sets minimum regulatory capital requirements with a capital conservation buffer for System banks and associations. Capital adequacy is evaluated using a number of regulatory ratios.

The following sets forth the regulatory capital ratios:

	Regulatory Minimum Including Buffer*	9/30/24	12/31/23	9/30/23
Permanent Capital Ratio	7.00%	22.36%	23.06%	23.68%
Common Equity Tier 1 (CET1) Capital Ratio	7.00%	22.28%	23.00%	23.58%
Tier 1 Capital ratio	8.50%	22.28%	23.00%	23.58%
Total Regulatory Capital Ratio	10.50%	22.69%	23.31%	24.04%
Tier 1 Leverage Ratio**	5.00%	22.79%	23.27%	23.92%
Unallocated Retained Earnings (URE) and URE Equivalents	1.50%	22.41%	22.89%	23.53%

*Include full capital conservation buffers.

**The Tier 1 Leverage Ratio must include a minimum of 1.50% of URE and URE equivalents.

If the capital ratios fall below the minimum regulatory requirements, including the buffer amounts, capital distributions (equity redemptions, dividends, and patronage) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval. For all periods presented, the Association exceeded minimum regulatory requirements for all of the ratios.

REGULATORY MATTERS

On February 8, 2024, the FCA approved a final rule to amend its regulatory capital requirements to define and establish risk-weightings for High Volatility Commercial Real Estate (HVCRE) by assigning a 150 percent risk-weighting to such exposures, instead of the current 100 percent to reflect their increased risk characteristics. The rule further ensures comparability between FCA's risk-weightings and the federal banking regulators. The final rule excludes certain acquisition, development, and construction loans that do not present as much risk and therefore do not warrant the risk weight for HVCRE. In addition, the final rule adds an exclusion for loans originated less than \$500,000. On October 16, 2024, the FCA extended the implementation date of this rule from January 1, 2025 to January 1, 2026.

On October 5, 2023, the FCA approved a final rule on cyber risk management that requires each System institution to develop and implement a comprehensive, written cyber risk management program. Each institution's cyber risk plan must require the institution to take the actions to assess internal and external risk factors, identify potential system and software vulnerabilities, establish a risk management program for the risks identified, develop a cyber risk training program, set policies for managing third-party relationships, maintain robust internal controls and establish board reporting requirements. The final rule will become effective on January 1, 2025.

NOTE: Shareholder investment in the Association is materially affected by the financial condition and results of operations of AgFirst Farm Credit Bank. Copies of AgFirst's annual and quarterly reports are available upon request free of charge by calling 1-800-845-1745, ext. 2764, or writing Matthew Miller, AgFirst Farm Credit Bank, P.O. Box 1499, Columbia, SC 29202. Information concerning AgFirst Farm Credit Bank can also be obtained at their website, www.agfirst.com. Copies of the Association's annual and quarterly reports are also available upon request free of charge by calling 850-718-5535, or writing Abby Todd, Chief Financial Officer, Farm Credit of Northwest Florida, ACA, P.O. Box 7000, Marianna, FL 32447, or accessing the website, www.farmcredit-fl.com. The Association prepares a quarterly report within 40 days after the end of each fiscal quarter, except that no report need be prepared for the fiscal quarter that coincides with the end of the fiscal year of the institution.

Farm Credit of Northwest Florida, ACA

Consolidated Balance Sheets

<i>(dollars in thousands)</i>	September 30, 2024 <i>(unaudited)</i>	December 31, 2023 <i>(audited)</i>
Assets		
Loans	\$ 409,651	\$ 390,933
Allowance for credit losses on loans	(1,505)	(1,174)
Net loans	408,146	389,759
Loans held for sale	4	131
Accrued interest receivable	4,256	4,065
Equity investments in other Farm Credit institutions	6,176	5,974
Premises and equipment, net	1,779	1,882
Accounts receivable	2,401	3,266
Other assets	111	131
Total assets	\$ 422,873	\$ 405,208
Liabilities		
Notes payable to AgFirst Farm Credit Bank	\$ 318,199	\$ 300,170
Accrued interest payable	1,099	1,161
Patronage refunds payable	58	4,443
Accounts payable	805	785
Advanced conditional payments	311	1,327
Other liabilities	2,035	2,031
Total liabilities	322,507	309,917
Commitments and contingencies (Note 5)		
Members' Equity		
Capital stock and participation certificates	1,555	1,495
Retained earnings		
Allocated	36,420	36,420
Unallocated	62,391	57,376
Total members' equity	100,366	95,291
Total liabilities and members' equity	\$ 422,873	\$ 405,208

The accompanying notes are an integral part of these consolidated financial statements.

Farm Credit of Northwest Florida, ACA

Consolidated Statements of Comprehensive Income

(unaudited)

<i>(dollars in thousands)</i>	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2024	2023	2024	2023
Interest Income				
Loans	\$ 6,635	\$ 5,906	\$ 18,971	\$ 16,359
Other	2	1	8	3
Total interest income	6,637	5,907	18,979	16,362
Interest Expense				
Notes payable to AgFirst Farm Credit Bank	3,294	2,980	9,203	7,775
Other	7	25	30	55
Total interest expense	3,301	3,005	9,233	7,830
Net interest income	3,336	2,902	9,746	8,532
Provision for (reversal of) allowance for credit losses	(61)	(524)	319	(563)
Net interest income after provision for (reversal of) allowance for credit losses	3,397	3,426	9,427	9,095
Noninterest Income				
Loan fees	32	25	116	75
Fees for financially related services	1	4	1	8
Patronage refunds from other Farm Credit institutions	761	773	2,253	2,154
Gains (losses) on sales of rural home loans, net	45	26	198	101
Gains (losses) on sales of premises and equipment, net	—	—	—	(1)
Gains (losses) on other transactions	(1)	—	(1)	—
Insurance Fund refunds	—	—	96	—
Other noninterest income	14	13	37	45
Total noninterest income	852	841	2,700	2,382
Noninterest Expense				
Salaries and employee benefits	1,411	1,349	4,269	4,031
Occupancy and equipment	64	60	184	181
Insurance Fund premiums	75	126	218	358
Purchased services	489	132	1,201	365
Data processing	58	44	135	125
Other operating expenses	376	382	1,099	977
(Gains) losses on other property owned, net	—	(1)	(1)	2
Total noninterest expense	2,473	2,092	7,105	6,039
Income before income taxes	1,776	2,175	5,022	5,438
Provision (benefit) for income taxes	1	(4)	7	(4)
Net income	\$ 1,775	\$ 2,179	\$ 5,015	\$ 5,442
Other comprehensive income	—	—	—	—
Comprehensive income	\$ 1,775	\$ 2,179	\$ 5,015	\$ 5,442

The accompanying notes are an integral part of these consolidated financial statements.

Farm Credit of Northwest Florida, ACA

Consolidated Statements of Changes in Members' Equity

(unaudited)

<i>(dollars in thousands)</i>	Capital Stock and Participation Certificates	Retained Earnings		Total Members' Equity
		Allocated	Unallocated	
Balance at December 31, 2022	\$ 1,444	\$ 36,420	\$ 51,265	\$ 89,129
Cumulative effect of change in accounting principle			3,437	3,437
Comprehensive income			5,442	5,442
Capital stock/participation certificates issued/(retired), net	36			36
Balance at September 30, 2023	\$ 1,480	\$ 36,420	\$ 60,144	\$ 98,044
Balance at December 31, 2023	\$ 1,495	\$ 36,420	\$ 57,376	\$ 95,291
Comprehensive income			5,015	5,015
Capital stock/participation certificates issued/(retired), net	60			60
Balance at September 30, 2024	\$ 1,555	\$ 36,420	\$ 62,391	\$ 100,366

The accompanying notes are an integral part of these consolidated financial statements.

Farm Credit of Northwest Florida, ACA

Notes to the Consolidated Financial Statements

*(dollars in thousands, except as noted)
(unaudited)*

Note 1 — Organization, Significant Accounting Policies, and Recently Issued Accounting Pronouncements

Organization

The accompanying financial statements include the accounts of Farm Credit of Northwest Florida, ACA and its Production Credit Association (PCA) and Federal Land Credit Association (FLCA) subsidiaries (collectively, the Association). Descriptions of the organization and operations, the significant accounting policies followed, and the financial condition and results of operations for the Association as of and for the year ended December 31, 2023, are contained in the 2023 Annual Report to Shareholders. These unaudited interim consolidated financial statements should be read in conjunction with the latest Annual Report to Shareholders.

Basis of Presentation

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair statement of results for the periods presented. These adjustments are of a normal recurring nature, unless otherwise disclosed.

Certain amounts in the prior period's consolidated financial statements have been reclassified to conform to the current period presentation. Such reclassifications had no effect on the prior period net income or total capital as previously reported.

The results of any interim period are not necessarily indicative of those to be expected for a full year.

Significant Accounting Policies

The Association's accounting and reporting policies conform with U.S. generally accepted accounting principles (GAAP) and practices in the financial services industry. To prepare the financial statements in conformity with GAAP, management must make estimates based on assumptions about future economic and market conditions (for example, unemployment, market liquidity, real estate prices, etc.) that affect the reported amounts of assets and liabilities at the date of the financial statements, income and expenses during the reporting period, and the related disclosures. Although these estimates contemplate current conditions and expectations of change in the future, it is reasonably possible that actual conditions may be different than anticipated, which could materially affect results of operations and financial condition.

Management has made significant estimates in several areas, including loans and allowance for credit losses (Note 2, *Loans and Allowance for Credit Losses*) and financial instruments (Note 4, *Fair Value Measurement*). Actual results could differ from those estimates.

For further details of significant accounting policies, see Note 2, *Summary of Significant Accounting Policies*, from the latest Annual Report.

Recently Issued or Adopted Accounting Pronouncements

In December 2023, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2023-09 - Income Taxes: Improvements to Income Tax Disclosures. The amendments in this standard require more transparency about income tax information through improvements to income tax disclosures primarily related to the rate reconciliation and income taxes paid information. The amendments in this standard require qualitative disclosure about specific categories of reconciling items and individual jurisdictions that result in a significant difference between the statutory tax rate and the effective tax rate. The amendments are effective for annual periods beginning after December 15, 2025. The adoption of this guidance is not expected to have a material impact on the Association's financial condition, results of operations or cash flows.

Note 2 — Loans and Allowance for Credit Losses

A summary of loans outstanding at period end follows:

	<u>September 30, 2024</u>	<u>December 31, 2023</u>
Real estate mortgage	\$ 275,046	\$ 273,532
Production and intermediate-term	75,044	64,553
Agribusiness:		
Loans to cooperatives	1,818	2,110
Processing and marketing	23,478	15,492
Farm-related business	4,952	5,565
Rural infrastructure:		
Communication	6,300	6,747
Power and water/waste disposal	3,996	6,388
Rural residential real estate	17,519	15,504
Other:		
International	1,498	1,042
Total loans	<u>\$ 409,651</u>	<u>\$ 390,933</u>

A substantial portion of the Association's lending activities is collateralized, and exposure to credit loss associated with lending activities is reduced accordingly. The Association may purchase or sell participation interests with other parties in order to diversify risk, manage loan volume, and comply with FCA regulations.

The following table shows loans, classified under the FCA Uniform Loan Classification System, as a percentage of total loans by loan type as of:

	<u>September 30, 2024</u>	<u>December 31, 2023</u>
Real estate mortgage:		
Acceptable	98.85%	99.01%
OAEM	0.54	0.46
Substandard/doubtful/loss	0.61	0.53
	<u>100.00%</u>	<u>100.00%</u>
Production and intermediate-term:		
Acceptable	94.52%	96.69%
OAEM	2.22	2.52
Substandard/doubtful/loss	3.26	0.79
	<u>100.00%</u>	<u>100.00%</u>
Agribusiness:		
Acceptable	96.90%	100.00%
OAEM	2.51	-
Substandard/doubtful/loss	0.59	-
	<u>100.00%</u>	<u>100.00%</u>
Rural infrastructure:		
Acceptable	100.00%	100.00%
OAEM	-	-
Substandard/doubtful/loss	-	-
	<u>100.00%</u>	<u>100.00%</u>
Rural residential real estate:		
Acceptable	99.69%	99.59%
OAEM	-	-
Substandard/doubtful/loss	0.31	0.41
	<u>100.00%</u>	<u>100.00%</u>
Other:		
Acceptable	100.00%	100.00%
OAEM	-	-
Substandard/doubtful/loss	-	-
	<u>100.00%</u>	<u>100.00%</u>
Total loans:		
Acceptable	97.98%	98.74%
OAEM	0.96	0.74
Substandard/doubtful/loss	1.06	0.52
	<u>100.00%</u>	<u>100.00%</u>

Accrued interest receivable on loans of \$4,256 and \$4,065 at September 30, 2024 and December 31, 2023, respectively, has been excluded from the amortized cost of loans and reported separately in the Consolidated Balance Sheets.

The following tables provide an aging analysis of past due loans as of:

September 30, 2024						
	30 Through 89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	90 Days or More Past Due and Accruing
Real estate mortgage	\$ 3,245	\$ —	\$ 3,245	\$ 271,801	\$ 275,046	\$ —
Production and intermediate-term	2,406	2	2,408	72,636	75,044	—
Agribusiness	—	—	—	30,248	30,248	—
Rural infrastructure	—	—	—	10,296	10,296	—
Rural residential real estate	—	—	—	17,519	17,519	—
Other	—	—	—	1,498	1,498	—
Total	\$ 5,651	\$ 2	\$ 5,653	\$ 403,998	\$ 409,651	\$ —

December 31, 2023						
	30 Through 89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	90 Days or More Past Due and Accruing
Real estate mortgage	\$ 1,860	\$ —	\$ 1,860	\$ 271,672	\$ 273,532	\$ —
Production and intermediate-term	4	—	4	64,549	64,553	—
Agribusiness	—	—	—	23,167	23,167	—
Rural infrastructure	—	—	—	13,135	13,135	—
Rural residential real estate	—	—	—	15,504	15,504	—
Other	—	—	—	1,042	1,042	—
Total	\$ 1,864	\$ —	\$ 1,864	\$ 389,069	\$ 390,933	\$ —

The following table provides the amortized cost for nonaccrual loans with and without a related allowance for credit losses on loans as of:

September 30, 2024			
Nonaccrual loans:	Amortized		Total
	Cost with Allowance	Cost without Allowance	
Production and intermediate-term	\$ —	\$ 44	\$ 44
Total	\$ —	\$ 44	\$ 44

The Association had no nonaccrual loans as of December 31, 2023. The Association recognized \$12 and \$67 of interest income on nonaccrual loans during the three months ended September 30, 2024 and September 30, 2023, respectively. The Association recognized \$12 and \$211 of interest income on nonaccrual loans during the nine months ended September 30, 2024 and September 30, 2023, respectively.

Reversals of interest income on loans that moved to nonaccrual status were not material for the three and nine months ended September 30, 2024 and September 30, 2023.

A summary of changes in the allowance for credit losses is as follows:

	<u>September 30, 2024</u>
Allowance for Credit Losses on Loans:	
Balance at June 30, 2024	\$ 1,572
Charge-offs	(16)
Recoveries	2
Provision for credit losses on loans	(53)
Balance at September 30, 2024	<u>\$ 1,505</u>
Allowance for Credit Losses on Unfunded Commitments:	
Balance at June 30, 2024	\$ 139
Provision for unfunded commitments	(8)
Balance at September 30, 2024	<u>\$ 131</u>
Total allowance for credit losses	<u>\$ 1,636</u>
Allowance for Credit Losses on Loans:	
Balance at December 31, 2023	\$ 1,174
Charge-offs	(18)
Recoveries	63
Provision for credit losses on loans	286
Balance at September 30, 2024	<u>\$ 1,505</u>
Allowance for Credit Losses on Unfunded Commitments:	
Balance at December 31, 2023	\$ 98
Provision for unfunded commitments	33
Balance at September 30, 2024	<u>\$ 131</u>
Total allowance for credit losses	<u>\$ 1,636</u>
Allowance for Credit Losses on Loans:	
	<u>September 30, 2023</u>
Balance at June 30, 2023	\$ 1,681
Charge-offs	(5)
Recoveries	—
Provision for credit losses on loans	(536)
Balance at September 30, 2023	<u>\$ 1,140</u>
Allowance for Credit Losses on Unfunded Commitments:	
Balance at June 30, 2023	\$ 102
Provision for unfunded commitments	12
Balance at September 30, 2023	<u>\$ 114</u>
Total allowance for credit losses	<u>\$ 1,254</u>
Allowance for Credit Losses on Loans:	
Balance at December 31, 2022	\$ 4,980
Cumulative effect of a change in accounting principle	(3,463)
Balance at January 1, 2023	<u>\$ 1,517</u>
Charge-offs	(6)
Recoveries	245
Provision for credit losses on loans	(616)
Balance at September 30, 2023	<u>\$ 1,140</u>
Allowance for Credit Losses on Unfunded Commitments:	
Balance at December 31, 2022	\$ 35
Cumulative effect of a change in accounting principle	26
Balance at January 1, 2023	<u>\$ 61</u>
Provision for unfunded commitments	53
Balance at September 30, 2023	<u>\$ 114</u>
Total allowance for credit losses	<u>\$ 1,254</u>

Loan modifications may be granted to borrowers experiencing financial difficulty. Qualifying disclosable modifications are one, or a combination of, principal forgiveness, interest rate reduction, or a term or payment extension. Covenant waivers and modifications of contingent acceleration clauses are not considered term extensions. Modified loans to borrowers experiencing financial difficulty and activity on these loans were not material during the three and nine months ended September 30, 2024. There were no material commitments to lend to borrowers experiencing financial difficulty whose loans have been modified at September 30, 2024.

Loans held for sale were \$4 and \$131 at September 30, 2024 and December 31, 2023, respectively. Such loans are carried at the lower of cost or fair value.

Note 3 — Investments

Equity Investments in Other Farm Credit System Institutions

Equity investments in other Farm Credit System institutions are generally nonmarketable investments consisting of stock and participation certificates, allocated surplus, and reciprocal investments in other institutions regulated by the FCA. These investments are carried at cost and evaluated for impairment based on the ultimate recoverability of the par value rather than by recognizing temporary declines in value.

Associations are required to maintain ownership in AgFirst (AgFirst or the Bank) in the form of Class B or Class C stock as determined by the Bank. The Bank may require additional capital contributions to maintain its capital requirements. The Association owned 1.07 percent of the issued stock and allocated retained earnings of the Bank as of September 30, 2024, net of any reciprocal investment. As of that date, the Bank's assets totaled \$46.6 billion and shareholders' equity totaled \$2.0 billion. The Bank's earnings were \$189 million for the first nine months of 2024. In addition, the Association held investments of \$564 related to other Farm Credit institutions.

Note 4 — Fair Value Measurement

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability.

Accounting guidance establishes a hierarchy for disclosure of fair value measurements to maximize the use of observable inputs, that is, inputs that reflect the assumptions market participants would use in pricing an asset or liability based on market data obtained from sources independent of the reporting entity. The hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the hierarchy tiers is based upon the lowest level of input that is significant to the fair value measurement.

The classifications within the fair value hierarchy are as follows:

Level 1 inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 inputs include quoted prices for similar assets and liabilities in active markets; quoted prices in markets that are not active; and inputs that are observable, or can be corroborated, for substantially the full term of the asset or liability.

Level 3 inputs are unobservable and supported by little or no market activity. Valuation is determined using pricing models, discounted cash flow methodologies, or similar techniques, and could include significant management judgment or estimation. Level 3 assets and liabilities also could include instruments whose price has been adjusted based on dealer quoted pricing that is different than the third-party valuation or internal model pricing.

For a complete discussion of the inputs and other assumptions considered in assigning various assets and liabilities to the fair value hierarchy levels, see the latest Annual Report to Shareholders.

There were no Level 3 assets or liabilities measured at fair value on a recurring basis for the periods presented. The Association had no transfers of assets or liabilities into or out of Level 1 or Level 2 during the periods presented.

Fair values are estimated at each period end date for assets and liabilities measured at fair value on a recurring basis. The following tables summarize assets measured at fair value at period end.

	September 30, 2024					
	Fair Value Measurement Using					Total Fair Value
	Level 1	Level 2	Level 3			
Recurring assets						
Assets held in trust funds	\$ 8	\$ —	\$ —	\$ —	\$ —	\$ 8
Nonrecurring assets						
Nonaccrual loans	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Other property owned	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —

	December 31, 2023					
	Fair Value Measurement Using			Level 3	Total Fair Value	
	Level 1	Level 2	Level 3			
Recurring assets						
Assets held in trust funds	\$ 11	\$ –	\$ –	\$ –	\$ –	\$ 11
Nonrecurring assets						
Nonaccrual loans	\$ –	\$ –	\$ –	\$ –	\$ –	\$ –
Other property owned	\$ –	\$ –	\$ –	\$ –	\$ –	\$ –

Valuation Techniques

Assets held in trust funds

Assets held in trust funds, related to deferred compensation plans, are classified as Level 1. The trust funds include investments in securities that are actively traded and have quoted net asset value prices that are directly observable in the marketplace.

Nonaccrual loans

Fair values of nonaccrual loans are estimated to be the carrying amount of the loan less specific reserves. Certain loans evaluated for impairment under FASB guidance have fair values based upon the underlying collateral, as the loans were collateral-dependent. Specific reserves were established for these loans when the value of the collateral, less estimated cost to sell, was less than the principal balance of the loan. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters, and are therefore classified as level 3.

Other property owned

For other property owned, the fair value is generally determined using formal appraisals of each individual property. These assets are held for sale. Costs to sell represent transaction costs and are not included as a component of the fair value of other property owned. If the process uses observable market-based information, the assets are classified as Level 2. If the process requires significant input based upon management's knowledge of and judgment about current market conditions, specific issues relating to the property and other matters, the assets are classified as Level 3.

Note 5 — Commitments and Contingent Liabilities

From time to time, legal actions are pending against the Association in which claims for money damages are asserted. On at least a quarterly basis, the Association assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. While the outcome of legal proceedings is inherently uncertain, on the basis of information presently available, management, after consultation with legal counsel, is of the opinion that the ultimate liability, if any, from these actions would not be material in relation to the financial position of the Association. Because it is remote that the Association will incur a loss or the loss is not estimable, no liability has been recorded for any claims that may be pending.

Note 6 — Subsequent Events

The Association evaluated subsequent events and determined there were none requiring disclosure through November 8, 2024, which was the date the financial statements were issued.